

**RHA Associate Member Profile**

# PARAGON REAL ESTATE ADVISORS, INC.



**Left to Right • Top Row:**  
**Conor Barclay • Eric Smith**  
**Ed Hewson • Peter Larsen**  
**Paul Mickley • Brian Platt**  
**David Smith • Patrick Ashman**  
**Bottom Row: Jon Breiner**  
**Cathy Jeney • Jeff Stoner**  
**David Petersen • Saint Newton**  
**John Stoner • David Meissner**  
**Darren Cartwright**



Paragon Real Estate Advisors, Inc., specializes in full-service brokerage for investment real estate transactions. Leading the industry in experience and in market share, the agents at Paragon strive to offer their clients the highest level of professional service. They have set the industry standard in the Puget Sound area for both exceptional client representation and marketing of properties.

The company was established in 1995 by nine commercial real estate professionals committed to seeing the industry shift to transactions that benefit the clients more than the corporate structure. Paragon was built on a policy of co-brokerage, where all property information is freely shared with agents both within and outside the company. This ensures that the number of potential buyers reached is exponentially higher than with more restrictive marketing policies. The primary result of

this open strategy is sellers and buyers match up far more easily, and each is presented with far more options in the effort to find the deal that best meets their needs.

Due to the founding agents' diligence and the co-brokerage standard, Paragon was an instant success. In the twelve years that have followed they have closed 1,125 transactions and secured over \$2 billion in sales, consistently closing more multi-family investment deals than any other company in the region. Paragon is now a team of seventeen full-time commercial real estate agents.

The agents at Paragon believe in supporting the local real estate community beyond the brokerage services they provide. In order to promote this community, they have a long history of working with Rental Housing Association of Puget Sound. Over the past twelve

years, Paragon agents have held a variety of positions on the RHA board, and two agents have served as President of the Board, both currently and in the past.

Above and beyond their support for the local real estate business community, Paragon agents are deeply committed to the quality of life for residents in the Puget Sound area. The agents work diligently to make the region a better place to live and work, holding positions on the boards of many non-profit and charitable organizations such as Childhaven, the YMCA, Catholic Community Services, Partners with Youth, the Youth Soccer Association, and Food Lifeline; whose missions are to foster and create a stronger community as a whole.

**Paragon. Beyond the Deal. ♦**