# PARAGON REAL ESTATE ADVISORS THE CASA APARTMENTS **OFFERING MEMORANDUM**



#### EXCLUSIVELY LISTED BY:

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**EXECUTIVE SUMMARY** 

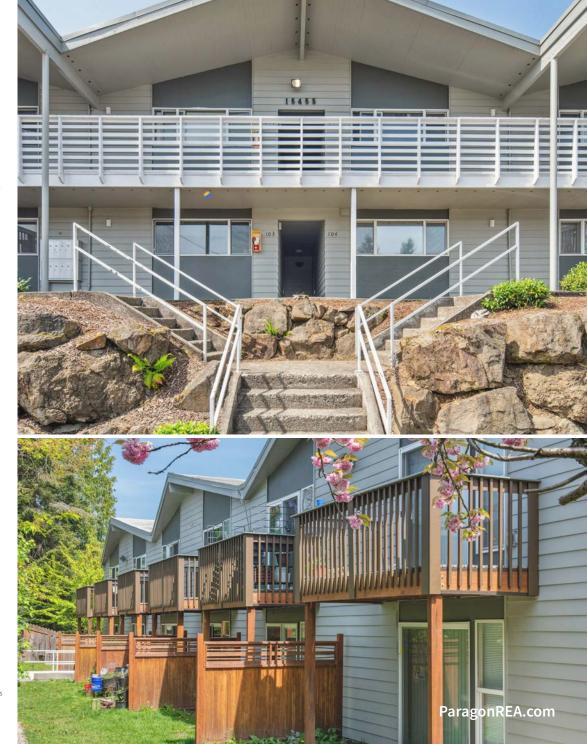
## OFFERING

Paragon Real Estate is pleased to announce the exclusive listing of the Casa Apartments, a desirable 12-unit midcentury apartment complex in the very walkable, nicely located, Lake Burien neighborhood. There is a lot to like with this building. Residents enjoy walking literally a couple blocks to shopping, food and entertainment opportunities. Parking is plentiful, and can be expanded by re-striping. 11 of the 12 large units have been tastefully updated with new white shaker cabinets, quartz counters, stainless appliances including a microwave, LVP flooring at the entrances and kitchens with sculptured carpet throughout, washer/dryers, and the list goes on. The units look very good.

The structure is in great condition with new HardiePlank siding on the south and west sides, new exterior paint, new sliding glass doors, a 2019 tear off TPO roof, a new 2018 stairwell / walkway system, and all new electric panels in 2018. The building has recently been completely re-plumbed with Pex and washer/dryer connections and individual water shutoffs have been installed for each unit- the latter of which allows a new owner to completely submeter all utilities to the residents. Every unit has a patio and ownership added demising fences in the backyard to increase privacy. The landscaping looks great and the whole building has a sharp appearance.

The location is great for commuters, as Seattle and the Eastside are conveniently accessible by car or public transportation. Highway 509 is just a mile and 4 stoplights away which gives quick access to all major local freeways. The Angle Lake light rail station is just 4.6 miles away, a 9-minute drive.

This opportunity presents a great chance to purchase a turnkey property in a desirable walkable neighborhood.



## FINANCIAL SUMMARY

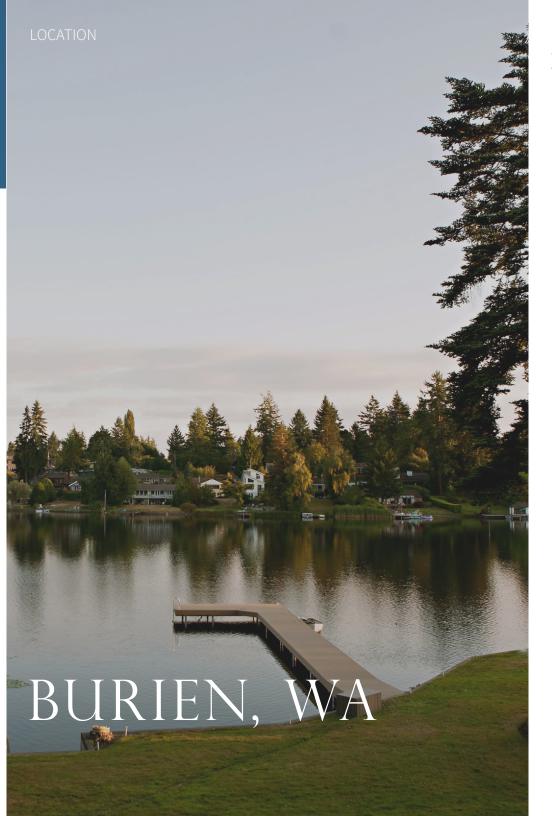
NAME	Casa Apartments
ADDRESS	15455 10th Ave SW, Burien WA
PRICE	\$3,175,000
TOTAL UNITS	12
BUILT	1967 / 2020 Renovation
SQUARE FEET	8,800 Total Net Rentable
PRICE PER UNIT	\$264,583
PRICE PER FOOT	\$361
CURRENT GRM/CAP	12.4 / 5.5%
MARKET GRM/CAP	11.3 / 5.7%
LOT SIZE	16,878 Square Feet
ZONING	RM - 18

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify all information and bears all risk for inaccuracies.









#### NEIGHBORHOOD ANALYSIS - SEATTLE, WA

The city of Burien is located just south of Seattle on the Puget Sound in King County. Burien is in close proximity to SeaTac Airport and is under 30 Minutes from Seattle's Central Business District.

Burien has been designated by the Puget Sound Regional Council as one of the 25 regional growth centers that will experience focused urban growth in decades ahead. The City of Burien and its partners have invested over \$200 million to create a new vibrant place to live, work, shop and play for the

whole family with completion of the Burien Town Square. With three more phases planned and on the horizon for this exciting downtown development and revitalization project, the "Frenzi Retail" is perfectly situated in the heart of the positive growth taking place.

\$1,911

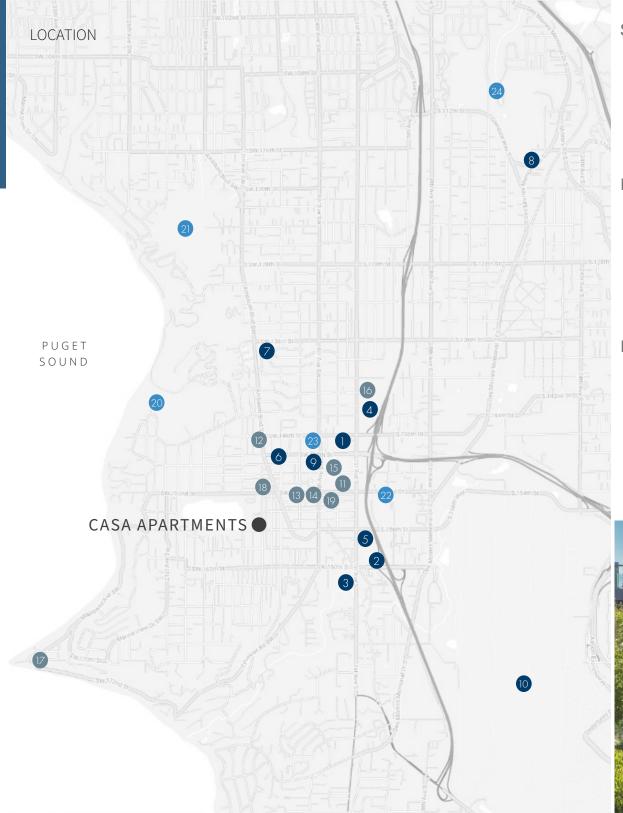
Average Rent as of Feb 2025

\$90,597

Median Household Income

43%

Renter Occupied Housing



#### **SHOPS & SERVICES** •

1. Safeway

2. Trader Joe's

3. CVS

4. Fred Meyer

5. PCC Community Market

6. Walgreen's

7. Goodwill

8. 7- Eleven

9. LA Fitness

10. Seattle-Tacoma Airport

#### **RESTAURANTS & BARS**

11. Burien Fish House

12. El Cabrito

13. The Point

14. Bakery Nouveau

15. Logan Brewing Company

16. Mawadda Cafe

17. Three Tree Point Store

18. Classic Eats

19. Elliot Bay Brewhouse & Pub

#### PARKS & SCHOOLS •

20. Seahurst Park

21. Salmon Creek Ravine Park

22. Highline High School

23. Dottie Harper Park

24. Rainier Golf and Country Club



## INVESTMENT HIGHLIGHTS

- Easy to maintain building with great cash flow
- Opportunity to add value by renovating remaining one unrenovated unit
- Completely replumbed with Pex
- Washer dryer connections in all units
- Individual water shut offs for all units, perfect for metering utilities
- New tear off TPO Roof System in 2019
- New HardiePlank exterior (South and West exposures) with paint in 2020
- New stairwell / walkway system in 2018
- All new electric panels with Arc Fault Circuit Interrupters (AFCI) in 2018
- New sliding glass doors
- New white Shaker cabinets with quartz counters in 11 units
- Stainless steel appliances including microwaves
- Hook-ups for a stacked washer and dryer in every unit
- Common laundry room with storage units for each apartment
- Double pane vinyl windows
- Turnkey asset
- Building provides pride of ownership
- 2 blocks from shopping, food and entertainment options
- Very walkable neighborhood feel to the location
- Zoned Residential Multi-Family 18 (18 units per acre)
- 83 Walk Score very walkable





## INTERIORS







## INTERIORS





## INTERIORS



## UNIT Breakdown

UNIT	UNIT TYPE	SIZE	CURRENT RENT	PER SQFT	MARKET RENT	PER SQFT
101	2 Bd/1.5 Bth	900 SF	\$2,090	\$2.32	\$1,995	\$2.22
102	1 Bd/1 Bth	650 SF	\$1,775	\$2.73	\$1,750	\$2.69
103	1 Bd/1 Bth	650 SF	\$1,700	\$2.62	\$1,750	\$2.69
104	1 Bd/1 Bth	650 SF	\$1,650	\$2.54	\$1,750	\$2.69
105	1 Bd/1 Bth	650 SF	\$1,690	\$2.60	\$1,750	\$2.69
106	2 Bd/1.5 Bth	900 SF	\$1,900	\$2.11	\$1,995	\$2.22
201	2 Bd/1.5 Bth	900 SF	\$1,825	\$2.03	\$1,995	\$2.22
202	1 Bd/1 Bth	650 SF	\$1,705	\$2.62	\$1,750	\$2.69
203	1 Bd/1 Bth	650 SF	\$1,675	\$2.58	\$1,750	\$2.69
204	1 Bd/1 Bth	650 SF	\$1,625	\$2.50	\$1,750	\$2.69
205	1 Bd/1 Bth	650 SF	\$1,685	\$2.59	\$1,750	\$2.69
206	2 Bd/1.5 Bth	900 SF	\$1,975	\$2.19	\$1,995	\$2.22
12	Total/Avg	733 SF	\$21,295	\$2.42	\$21,980	\$2.50









#### FINANCIALS

## INCOME & EXPENSES

Units	12	Price	\$3,175,000
Year Built	1967/2020	Per Unit	\$264,583
Rentable Area	8,800	Per Sq. Ft.	\$360.80
Down Pmt	\$1,243,000	Current GRM	12.36
Loan Amount	\$1,932,000	Current CAP	5.54%
Interest Rate	5.840%	Market GRM	11.25
Amortization	IO4years	Market CAP	5.71%

Contact listing brokers for financing options. Information presented above based on new quote.

UNITS	UNIT TYPE	SIZE	CURRENT RENT *	MARKET RENT
8	1Bd/1Bth	650	\$1,688	\$1,750
4	2Bd/1.5Bth	900	\$1,948	\$1,995
12	Average	733	\$2.42	\$2.50

<sup>\*</sup> Rents included herein reflect rents to be effective as of 6/1/2025. Current rent roll total is \$21,049.

MONTHLY INCOME	CURRENT	MARKET
Monthly Scheduled Rent	\$21,295	\$21,980
Pet Rent	\$0	\$105
Utility Income	\$0	\$1,220
Storage Income	\$25	\$100
Other Income	\$91	\$120
Total Monthly Income	\$21,411	\$23,525

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ANNUALIZED OPERATING DATA		CURRENT	CURRENT	
Scheduled Gross Income		\$256,935		\$282,300
Less Vacancy	4.00%	\$10,277	5.00%	\$14,115
Gross Operating Income	(2024 - \$245K)	\$246,658		\$268,185
Less Expenses		\$70,870		\$86,838
Net Operating Income		\$175,788		\$181,347
Annual Debt Service	(\$9,402/mo)	\$112,829		\$112,829
Cash Flow Before Tax	5.07%	\$62,959	5.51%	\$68,518

ANNUALIZED OPERATING EXPENSES		CURRENT	MARKET
RE Taxes	2025 Actual	\$24,575	\$24,575
Insurance	2024/Proforma	\$5,343	\$9,000
Utilities	2024 Actual	\$19,472	\$19,472
Maint/Repairs	Proforma	\$9,000	\$9,000
Landscaping	2024/Proforma	\$300	\$2,400
Management	\$45/unit/mo	\$6,480	\$16,091 (6%)
Admin/Legal	Proforma	\$1,500	\$1,500
Accounting	2024/Proforma	\$900	\$1,500
Reserves	Proforma	\$3,300	\$3,300
Total Expenses		\$70,870	\$86,838

CURRENT OPERATIONS	Expense/Unit	\$5,906	MARKET OPERATIONS	Expense/Unit	\$7,237
	Expense/Foot	\$8.05		Expense/Foot	\$9.87
	Percent of EGI	28.73%		Percent of EGI	32.38%

## PARAGON REAL ESTATE

\$4.5 B Sales Volume 30 Years in Business

20+ Brokers 48 k Units Sold

PARAGON

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ABOUT US

#### Leading investment firm for multifamily property

Paragon Real Estate Advisors is a leading Seattle real estate investment firm for multi family property sales in Washington State. We are locally owned, client focused, and highly experienced. When it comes to apartments and investment real estate in the Puget Sound region, we are the smart choice to partner with.



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#### Puget Sound's Premiere Commercial Real Estate Brokerage

## PARAGON REAL ESTATE ADVISORS

In 1995 our founders saw an opportunity to form a new kind of brokerage, one that focused on sharing information between brokers and truly partnering with its clients. Paragon Real Estate Advisors quickly established itself as a leading Seattle real estate investment firm. Paragon Real Estate Advisors is the leading Seattle real estate investment firm for multi-family property sales in Washington State. We have accrued over \$4.5 billion in sales and have closed over 2,00 successful real estate transactions. We are locally owned, client-focused, and highly experienced.

At Paragon, we build long-term partnerships that help our clients reach their long- and short-term real estate investment goals while maintaining maximum profitability for them. Our brokers have an in-depth knowledge of the Washington state real estate market, particularly in the greater Seattle area and the I-5 corridor, that comes from more than 30 years' experience in the industry. Paragon's unique focus on sharing knowledge, teamwork and collaboration within the brokerage industry leverages our collective intellect for all our clients. Our brokers provide superior customer representation through our innovative and effective marketing campaigns, co-brokerage, skilled negotiations, and ongoing partnerships.



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