### PARAGON REALESTATE ADVIS

# BOTHELL FOURPLEX

**OFFERING MEMORANDUM** 

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Information within this marketing package has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify all information and bears all risk for inaccuracies.

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#### **EXECUTIVE SUMMARY**

# OFFERING

Paragon Real Estate Advisors is pleased to present the exclusive offering of a well-located fourplex in the heart of Bothell, Washington. Positioned just minutes from downtown Bothell and the scenic Sammamish River waterfront, the property benefits from excellent proximity to local dining, retail, parks, and recreational amenities. With quick access to I-405, SR-522, and major Eastside employment centers, this location appeals to both residents and investors. Additionally, the property is located within the highly regarded Northshore School District, further enhancing its long-term rental desirability.

The fourplex is comprised of four spacious two-bedroom, 1.75-bath units, each offering approximately 924 square feet of living space. Unit 101 is currently vacant, creating a great opportunity for an owner-user. All units feature in-unit washers and dryers, double-pane windows, and dedicated storage and parking spaces for tenant convenience. There is a compelling operational value-add opportunity for a new owner to increase rents to market levels, implement utility bill-backs, and monetize storage and parking spaces. For investors seeking additional upside, there is renovation potential through cosmetic interior improvements that would further elevate rents and property value. The owner just installed new LVP floors and interior paint to unit 101.

With its combination of steady in-place income, strategic location, and multiple avenues for growth, this Bothell Fourplex represents an attractive opportunity for both traditional investors and potential owner-occupants. The Bothell rental market continues to benefit from strong tenant demand, fueled by regional employment growth and the area's ongoing residential and commercial development. This property offers the rare balance of immediate cash flow with long-term appreciation potential in one of the Eastside's most desirable communities.





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#### EXECUTIVE SUMMARY

# FINANCIAL SUMMARY

NAME	Bothell Fourplex
ADDRESS	9608 NE 188th St Bothell, WA 98011
PRICE	\$1,795,000
TOTAL UNITS	4
BUILT	1986
SQUARE FEET	3,696 Total Net Rentable
PRICE PER FOOT	\$486
LOT SIZE	6,851 Square Feet
ZONING	GDC

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#### **PROPERTY DETAILS**

# INVESTMENT HIGHLIGHTS

- Owner-user opportunity
- 4 2BD/1.75BTH 924 Square Foot units
- Washer and dryer is all units
- 8 parking spots and 4 storage units available for tenants
- Double pane windows
- Operational value-add opportunity to increase rents and charge for utilities, storage and parking
- Renovation potential to cosmetically improve the units
  - Unit 101 (vacant) has new LVP flooring and paint
- Roof replaced about 2-3 years ago
- 5 new electrical panels about 2-3 years ago
- Exterior re-painted about 2 years ago

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- 3 out of 4 units were remodeled ~10 years ago



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#### PROPERTY DETAILS

### INTERIORS UNIT 101









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PROPERTY DETAILS

### INTERIORS UNIT 101



### FINANCIALS INCOME & EXPENSES

Units	4	Price	\$1,795,000
Year Built	1986	Per Unit	\$448,750
Rentable Area	3,696 SqFt	Per Sq. Ft.	\$485.66
Down Pmt	\$448,750	Current GRM	18.76
Loan Amount	\$1,346,250	Current CAP	3.97%
Interest Rate	7.000%	Market GRM	15.33
Amortization	30 years	Market CAP	4.84%

ANNUALIZED OPERATING DATA		CURRENT		MARKET
Scheduled Gross Income		\$95,700		\$117,120
Less Vacancy	0.00%	\$0	5.00%	\$5,856
Gross Operating Income		\$95,700		\$111,264
Less Expenses		\$24,381		\$24,381
Net Operating Income		\$71,319		\$86,883

UNITS	UNIT TYPE	SIZE	CURRENT RENT	MARKET RENT
201	2BD/1.75BTH	924	\$1,600	\$2,250
101	2BD/1.75BTH	924	\$2,250*	\$2,250
301	2BD/1.75BTH	924	\$1,850	\$2,250
202	2BD/1.75BTH	924	\$2,025	\$2,250
4	Total/Avg	924	\$2.09	\$2.44

ANNUALIZED OPERATING EXPENSES		CURRENT	MARKET
Real Estate Taxes	2025 Actual	\$11,273	\$11,273
Insurance	2024 Actual	\$3,575	\$3,575
Utilities	2024 Actual	\$7,533	\$7,533
Maintenance & Repairs	Proforma	\$2,000	\$2,000
Total Expenses		\$24,381	\$24,381

\*Market rent (currently vacant)

MONTHLY INCOME	CURRENT	MARKET
Monthly Scheduled Rent	\$7,725	\$9,000
Utility Billback	\$250	\$520
Storage Income (4 Units )	\$0	\$200
Other Income	\$0	\$40
Gross Potential Income	\$7,975	\$9,760

CURRENT	Expense/Unit	\$6,095	MARKET	Expense/Unit	\$6,095
OPERATIONS	Expense/Foot	\$6.60	OPERATIONS	Expense/Foot	\$6.60
	Percent of EGI	25.48%		Percent of EGI	20.82%



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**Bothell Fourplex** 9608 NE 188th St, Bothell, WA

Year Built	1986
Units	4
Price	\$1,795,000
Price/Unit	\$448,750
Price/Foot	\$486
Market CAP Rate	4.9%

# SALES COMPARABLES



**Kirkland Fourplex** 845 Kirkland Way, Kirkland, WA

	2
Year Built	1968
Units	4
Sales Price	\$2,150,000
Price/Unit	\$537,500
Price/Foot	\$622
CAP Rate	4.3% (Market)
Sale Date	04.15.2025



Juanita Fourplex 11727 93rd Ave NE, Kirkland, WA Year Built 1979

4
\$1,850,000
\$462,500
\$503
4.4%
02.12.2025



**Shoreline Fourplex** 1615 NE 199th Pl, Shoreline, WA

Year Built	1980
Units	4
Sales Price	\$1,350,000
Price/Unit	\$337,500
Price/Foot	\$367
CAP Rate	3.8%
Sale Date	11.28.2024



**Redmond Fourplex** 

16908 NE 82nd St, Redmond, WA

	1000
Year Built	1968
Units	4
Sales Price	\$2,000,000
Price/Unit	\$500,000
Price/Foot	\$476
CAP Rate	5.0%
Sale Date	09.04.2024



**Kenmore Fourplex** 6103 NE 194th Ave NE, Kenmore, WA

1971 Year Built Units 4 \$1,165,000 Sales Price \$291,250 Price/Unit \$368 Price/Foot CAP Rate 4.3% Sale Date 07.17.2024



### Lake Forest Park Fourplex

19415 28th Ave NE, Lake Forest Park, WA

Year Built	1979
Units	4
Sales Price	\$1,200,000
Price/Unit	\$300,000
Price/Foot	\$330,000
CAP Rate	3.4%
Sale Date	06.18.2024

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#### FINANCIALS

# SALES COMPARABLES

- **1. KIRKLAND FOURPLEX** Kirkland, WA 98033
- 2. JUANITA FOURPLEX Kirkland, WA 98034
- **3. SHORELINE FOURPLEX** Shoreline, WA 98155
- 4. REDMOND FOURPLEX Redmond, WA 98052
- 5. KENMORE FOURPLEX Kenmore, WA 98028
- 6. LAKE FOREST PARK FOURPLEX Lake Forest Park, WA 98155



#### PARAGON REAL ESTATE ADVISORS

# PARAGON REAL ESTATE



- ABOUT US

#### Leading investment firm for multifamily property

Paragon Real Estate Advisors is a leading Seattle real estate investment limit for multi Jamily property sales in Washington State: We are locally owned; client focused; and highly experienced. When it comes to apartments and investment real estate in the Puget Sound region, we are the smart choice to partner with.



Visit our website! ParagonREA.com

ParagonREA.com 206.623.

### Puget Sound's Premiere Commercial Real Estate Brokerage

### PARAGON REAL ESTATE ADVISORS

In 1995 our founders saw an opportunity to form a new kind of brokerage, one that focused on sharing information between brokers and truly partnering with its clients. Paragon Real Estate Advisors quickly established itself as a leading Seattle real estate investment firm. Paragon Real Estate Advisors is the leading Seattle real estate investment firm for multi-family property sales in Washington State. We have accrued over \$4.5 billion in sales and have closed over 2,000 successful real estate transactions. We are locally owned, client-focused, and highly experienced.

At Paragon, we build long-term partnerships that help our clients reach their long- and short-term real estate investment goals while maintaining maximum profitability for them. Our brokers have an in-depth knowledge of the Washington state real estate market, particularly in the greater Seattle area and the I-5 corridor, that comes from more than 30 years' experience in the industry. Paragon's unique focus on sharing knowledge, teamwork and collaboration within the brokerage industry leverages our collective intellect for all our clients. Our brokers provide superior customer representation through our innovative and effective marketing campaigns, co-brokerage, skilled negotiations, and ongoing partnerships.

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