



EXCLUSIVELY LISTED BY:

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EXECUTIVE SUMMARY

2 PROPERTY DETAILS

03 FINANCIALS

O4 LOCATION

5 PARAGON REAL ESTATE

## OFFERING

Paragon Real Estate Advisors is pleased to present The Val Anne, an iconic 49-unit multifamily property ideally located on the south slope of Queen Anne—one of Seattle's most prestigious and soughtafter neighborhoods. **Extensively renovated in 2019,** The Val Anne combines timeless mid-century modern architecture with thoughtful contemporary updates. The property features clean lines, spacious layouts, and abundant natural light—qualities that continue to attract young urban professionals seeking a blend of classic design and modern comfort.

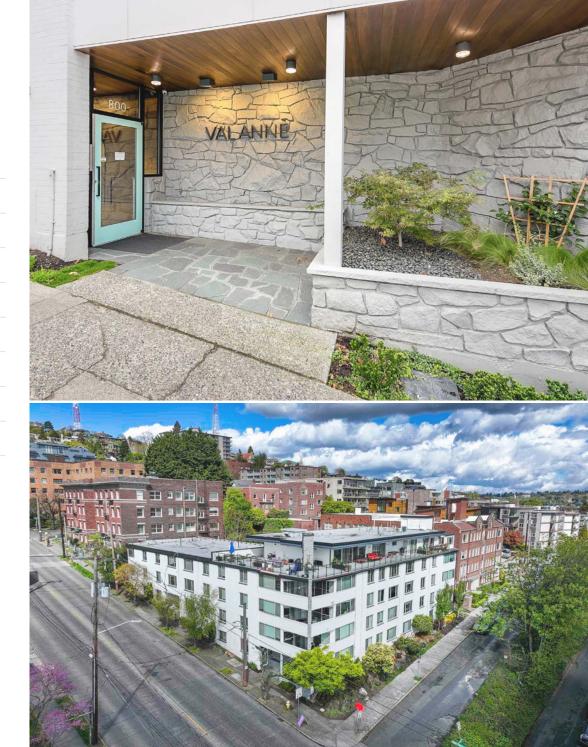
Offering a desirable blend of **junior studios**, one and two-bedroom units, The Val Anne is crowned with a phenomenal community roof-top terrace and two stunning penthouse residences. Many units showcase **sweeping views** of the Seattle skyline and Puget Sound, with select residences enjoying **private balconies** that extend living spaces outdoors. The penthouse units are truly in a **class of their own**. With floorplans designed for both entertaining and everyday living, they offer unmatched panoramic views. The three-bedroom penthouse features a remarkable 565-square-foot **rooftop terrace**—an entertainer's dream as well as a private oasis above the city.

Located in premier Queen Anne, The Val Anne combines extensive renovations with a rare blend of classic design and modern living. This trophy multifamily property presents a rare opportunity for investors seeking both long-term appreciation, attractive rent growth and value add opportunities.



# PROPERTY OVERVIEW

| NAME              | The Val Anne                            |
|-------------------|---|
| ADDRESS           | 800 Queen Anne Ave N, Seattle, WA 98109 |
| PARCEL NUMBER     | 387990-0165                             |
| RENOVATED         | Extensively Renovated in 2019           |
| TOTAL UNITS       | 49                                      |
| NET RENTABLE AREA | 29,700 Square Feet (Per KCR)            |
| AVERAGE UNIT SIZE | 606 Square Feet                         |
| OFFERING PRICE    | \$16,000,000                            |
| LOT SIZE          | 18,000 Square Feet                      |
| ZONING            | MR (M)                                  |





# PROPERTY DETAILS

| ADDRESS       | 800 Queen Anne Ave N, Seattle, WA 98109      |
|---------------|--|
| PARCEL NUMBER | 387990-0165                                  |
| EXTERIOR      | Brick Veneer - Newly Painted                 |
| STORIES       | 5  |
| VIEWS         | Sweeping City and Sound Views                |
| ROOF          | TPO Membrane (20 Year Transferable Warranty) |
| WINDOWS       | Double Pane, Vinyl Framed                    |
| ELECTRICAL    | Upgraded                                     |
| PLUMBING      | Replumbed                                    |
| HOT WATER     | Individual Unit Hot Water Tanks              |
| HEAT          | Electric Forced Air                          |
| LAUNDRY       | Common and In-Unit Washer/Dryer              |
| PARKING       | 29 Spaces                                    |
| LOT SIZE      | 18,000 Square Feet                           |
| ZONING        | MR (M)                                       |
|               |  |



## INVESTMENT HIGHLIGHTS

- Exceptionally popular Queen Anne location with a walk score of 96
- Trophy asset with multiple value-add opportunities
- Phenomenal community roof-top terrace with sweeping city views
- Extensive renovations to both the exterior and interior of the building
- Units updated to today's upscale standards while enhancing the mid-century modern charm
- Large windows that allow for abundant sunlight
- Two penthouse units:
  - 2 bedroom/2 bath 1,180 square foot unit with stunning views and private roof-top terrace
  - 3 bedroom/2 bath 1,720 square foot unit with a 556 square foot private roof-top terrace that offers unobstructed views of the Puget Sound and the City Skyline
- Elevator serviced building
- On site parking with covered and surface spaces
- Many units have expansive views of Puget Sound and Seattle Skyline
- Beautifully updated lobby and entry with mid-century appeal
- Upgraded laundry system

### Value add opportunities:

- Add ventless washer and dryer combo to most units
- Potential to build 10 units over the garage





# VALUE ADD & DEVELOPMENT

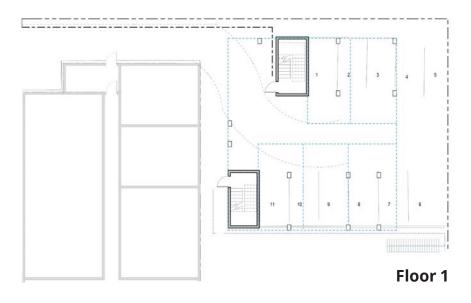
A ventless washer/dryer combo can be added to most units, offering residents the convenience of in-home laundry. Several units have recently undergone this upgrade, resulting in rental rate increases of approximately 21%. This added amenity not only enhances tenant satisfaction but also provides a clear pathway for future income growth.

The potential exists to further increase value of the Val Anne with the construction of 10 units above the garage. The current owner has secured full zoning, utility and code pre-submittal approval. Next steps would be to engineer the plans and submit for full approval.

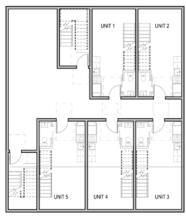




# DEVELOPMENT POTENTIAL



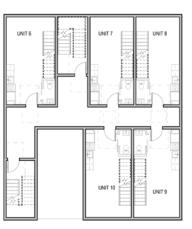
**Existing Structures** 







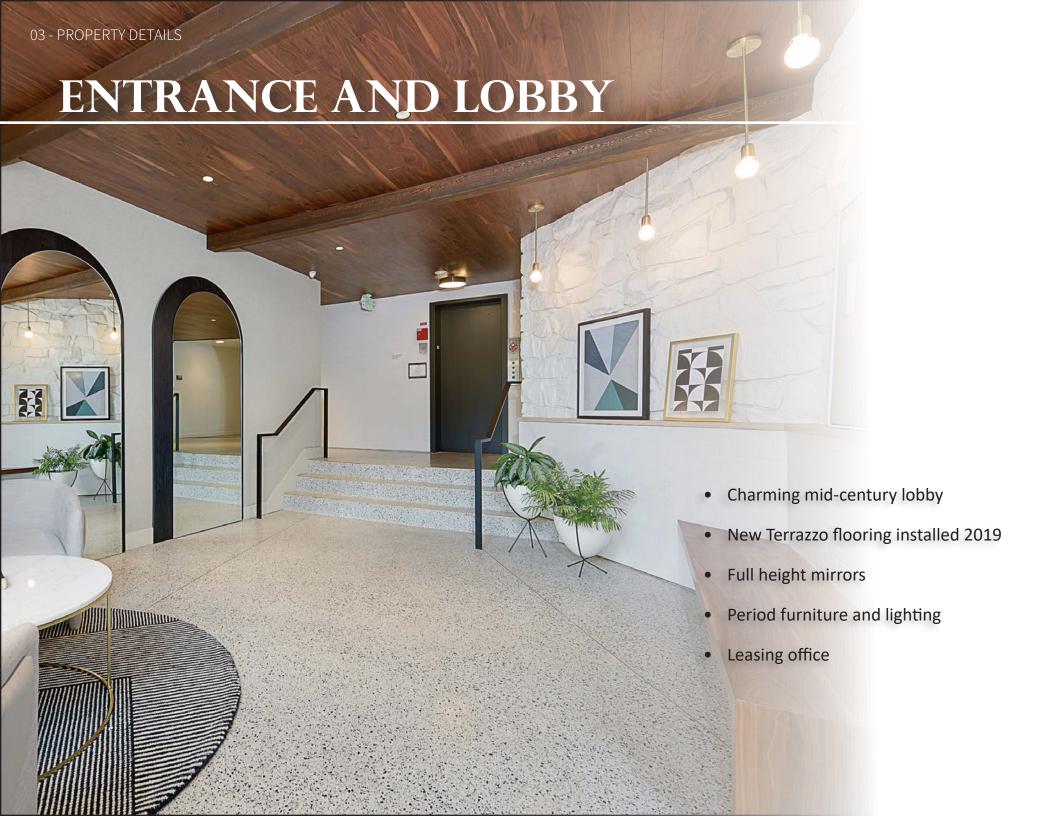
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Floor 4



Floor 5



# COMMON AREAS









# COMMUNITY ROOF-TOP TERRACE



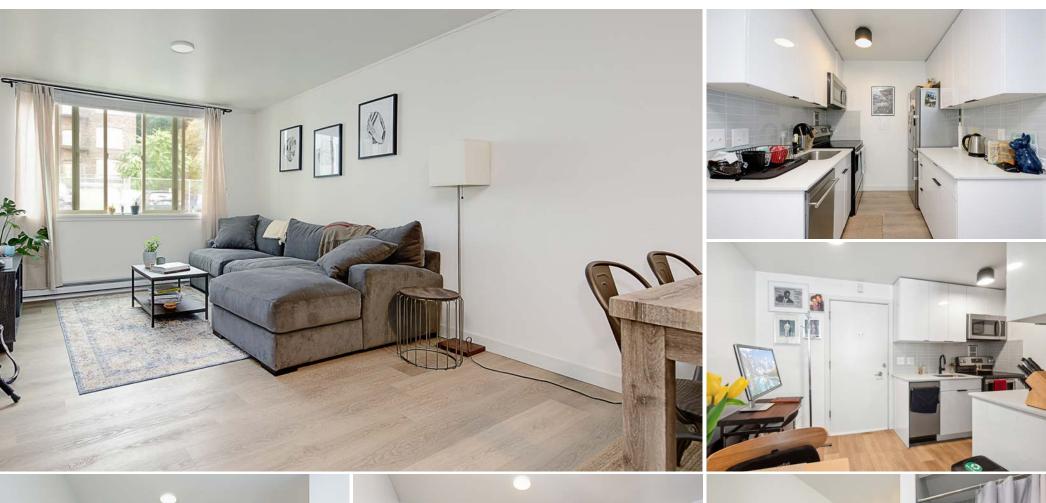


# JUNIOR STUDIO

Each Junior Studio unit has Shoji doors, a Japanese style divider allowing the sleeping area and living area to be separated without compromising light filled apartment.



# ONE BEDROOM







# PENTHOUSE UNIT









### RENOVATIONS AND UPDATES

#### **BUILDING UPDATES**

### **EXTERIOR**

Replaced sump pumps

New 20 year warranty TPO roof with rigid insulation

on top side where feasible

New traffic coating at roof level exterior walkways and common areas

Removed and replaced significant portion of previously existing siding.

Installed new Tyvek

Exterior completely re-painted

### **COMMON AREAS**

Complete demolition and replacement of lobby, laundry, and office areas

Terrazzo tile updates to lobby

New carpet, fixtures, paint and trim in corridors

New laundry system

New secured package locker system

New code and directional signage

### **HVAC SYSTEMS**

New bath exhaust fans

New ducted microhoods

Mini-split system installed in penthouse units

#### **UNIT UPDATES**

### **PLUMBING**

Additional updates to water piping after previous owner performed a re-pipe

New waste lines as necessary for sink, tubs, and toilets

New sink, toilets, tubs and fixtures as needed

New hot water heater in each unit

Water sub-meters installed for all units

### **FINISHES**

New flooring and trim

New countertops and appliances

New cabinets

New interior paint

New blinds and window coverings

#### **ELECTRICAL & MISCELLANEOUS**

New electrical panels

New branch wiring

New devices

Additional insulation added for noise abatement as well as fire stopping per code

New drywall where necessary

Renovation costs were over \$4,000,000, a complete list of renovations is available upon request.

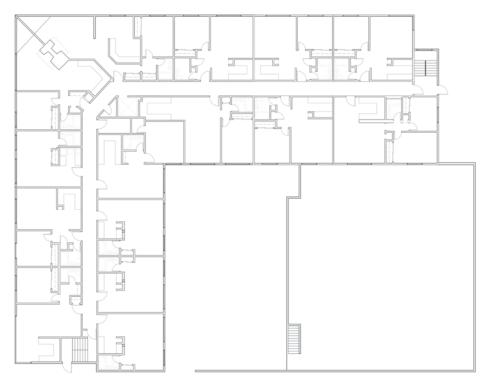
### FLOOR PLANS



Potential exists to build 10 units above garage space.

**SECOND FLOOR** 

### FLOOR PLANS

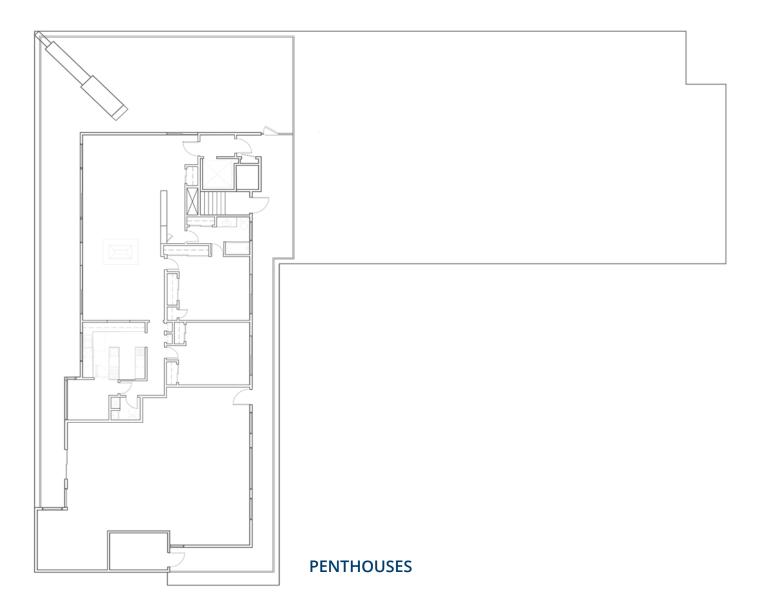




**THIRD FLOOR** 

**FOURTH FLOOR** 

### FLOOR PLANS



# FINANCIAL SUMMARY

| NAME                | The Val Anne                            |
|---------------------|---|
| ADDRESS             | 800 Queen Anne Ave N, Seattle, WA 98109 |
| RENOVATED           | 2019 - Full Renovation                  |
| TOTAL UNITS         | 49                                      |
| GROSS BUILDING AREA | 36,732 Square Feet (KCR)                |
| NET RENTABLE AREA   | 29,700 Square Feet (KCR)                |
| PRICE               | \$16,000,000                            |
| PRICE PER UNIT      | \$326,531                               |
| PRICE PER FOOT      | \$539                                   |
| CURRENT CAP         | 4.7%                                    |
| MARKET CAP          | 5.4%                                    |
| W/D ADDED CAP       | 6.0%                                    |
| LOT SIZE            | 18,000 Square Feet                      |
| ZONING              | MR (M)                                  |







### INCOME & EXPENSES

| Units         | 49          | Price       | \$16,000,000 |
|---------------|-------------|-------------|--------------|
| Renovated     | 2019        | Per Unit    | \$326,531    |
| Rentable Area | 29,700      | Per Sq. Ft. | \$538.72     |
| Down Pmt      | \$7,456,000 | Current CAP | 4.73%        |
| Loan Amount   | \$8,544,000 | Market CAP  | 5.41%        |
| Interest Rate | 3.35%       | W/D Add CAP | 6.02%        |
| Amortization  | 30 Years    |             |              |

| UNITS | UNIT<br>TYPE | SIZE  | CURRENT<br>RENT   | MARKET<br>RENT | W/D ADD<br>RENT |
|-------|--------------|-------|-------------------|----------------|-----------------|
| 13    | Jr Studio    | 420   | \$1,325 - \$1,450 | \$1,595        | \$1,770         |
| 32    | 1Bd/1Bth     | 624   | \$1,550 - \$1,960 | \$1,895        | \$2,100         |
| 2     | 2Bd/1Bth     | 680   | \$2,000 - \$2,100 | \$2,200        | \$2,400         |
| 1     | 2Bd/2Bth PH  | 1,180 | \$3,000           | \$4,250        | \$4,250         |
| 1     | 3Bd/2Bth PH  | 1,720 | \$4,300           | \$5,750        | \$5,750         |
| 49    | Total/Avg    | 606   | \$2.84            | \$3.23         | \$3.54          |

| MONTHLY INCOME         | CURRENT  | MARKET    | W/D ADD   |
|------------------------|----------|-----------|-----------|
| Gross Potential Rent   | \$84,460 | \$96,075  | \$105,010 |
| Utility Billback       | \$3,452  | \$3,650   | \$3,650   |
| Parking Income         | \$3,661  | \$3,725   | \$3,725   |
| Laundry Income         | \$478    | \$500     | \$500     |
| Misc/Storage Income    | \$654    | \$675     | \$675     |
| Gross Potential Income | \$92,705 | \$104,625 | \$113,560 |

| ANNUALIZED OPERATING DATA         | CURRENT                  | MARKET                   | W/D ADD                  |
|-----------------------------------|--------------------------|--------------------------|--------------------------|
| Scheduled Gross Income            | \$1,112,460              | \$1,255,500              | \$1,362,720              |
| Less Vacancy                      | \$33,374 (3.0%)          | \$62,775 (5.0%)          | \$68,136 (5.0%)          |
| Gross Operating Income            | \$1,079,086              | \$1,192,725              | \$1,294,584              |
| Less Expenses                     | \$322,125                | \$326,670                | \$330,745                |
| Net Operating Income              | \$756,961                | \$866,055                | \$963,839                |
| Annual Debt Service (\$40,105/mo) | \$481,260                | \$481,260                | \$481,260                |
| Cash Flow Before Tax              | <b>\$275,701</b> (3.70%) | <b>\$384,795</b> (5.16%) | <b>\$482,579</b> (6.47%) |

| ANNUALIZED OPERATII | NG EXPENSES     | CURRENT   | MARKET    | W/D ADD   |
|---------------------|-----------------|-----------|-----------|-----------|
| Real Estate Taxes   | Actual 2025     | \$103,897 | \$103,897 | \$103,897 |
| Insurance           | Actual 2025     | \$26,196  | \$26,195  | \$26,196  |
| Utilities           | 2025 Annualized | \$52,487  | \$52,487  | \$52,487  |
| Prof Management     | 4%              | \$43,163  | \$47,709  | \$51,783  |
| On-Site Payroll     | \$60 a door     | \$35,280  | \$35,280  | \$35,280  |
| Maintenance/Repairs | Proforma        | \$31,850  | \$31,850  | \$31,850  |
| Landscaping         | Year to Date    | \$2,758   | \$2,758   | \$2,758   |
| Telephone/Internet  | 2025 Annualized | \$9,899   | \$9,899   | \$9,899   |
| Elevator/Alarms     | 2025 Annualized | \$8,595   | \$8,595   | \$8,595   |
| Capital Reserves    |                 | \$8,000   | \$8,000   | \$8,000   |
| Total Expenses      |                 | \$322,125 | \$326,670 | \$330,745 |

| CURRENT        |         | MARKERT        |         | W/D ADDED      |         |
|----------------|---------|----------------|---------|----------------|---------|
| Expense/Unit   | \$6,574 | Expense/Unit   | \$6,667 | Expense/Unit   | \$6,750 |
| Expense/Foot   | \$10.85 | Expense/Foot   | \$11.00 | Expense/Foot   | \$11.14 |
| Percent of EGI | 29.85%  | Percent of EGI | 27.39%  | Percent of EGI | 25.55%  |

### SALE COMPARABLES



#### The Val Anne

800 Queen Anne Ave N, Seattle, WA

2019 Renovated 49 Units

\$16,000,000 Sales Price \$326.531 Price/Unit \$539 Price/Foot 4.7% Current CAP 5.4% Market CAP 6.0% W/D Add CAP



### **Equinox Building**

711 N 35th St, Seattle, WA

2001 Year Built 23 Units

Sales Price \$10,300,000 Price/Unit \$447,826 \$582 Price/Foot **CAP Rate** 5.5% 08.29.2025 Sale Date



#### **Anchor House**

2714 Fairview Ave E, Seattle, WA

Renovated 1992 18 Units

\$6,750,000 Sales Price \$375,000 Price/Unit \$306 Price/Foot Unknown **CAP Rate** Sale Date 06.09.2025



#### The Hawthorne

1618 Bellevue Ave, Seattle, WA

Year Built 2001 63 Units

Sales Price \$22,000,000 \$349,206 Price/Unit \$429 Price/Foot Unknown **CAP Rate** 02.05.2025 Sale Date



### Manning Place

3614-3622 California Ave SW, Seattle, WA

Year Built 1990 Units 21 + 6\$8,300,000 Sales Price \$307,407 Price/Unit Price/Foot \$396 4.8% **CAP Rate** 09.09.2024 Sale Date



### Uptown Queen Anne

315 1st Ave W, Seattle, WA

Year Built 2001 Units 60 Sales Price

Sale Date

\$19,900,000 \$331,667 Price/Unit Price/Foot \$461 4.7% **CAP Rate** 06.24.2024



### **AVA Belltown**

2800-2816 Western Ave, Seattle, WA

05.30.2024

Year Built 2001 Units 100 \$34,000,000 Sales Price \$340,000 Price/Unit Price/Foot \$412 5.1% **CAP Rate** 



### **MIO** Apartments

1319 NE 65th St, Seattle, WA

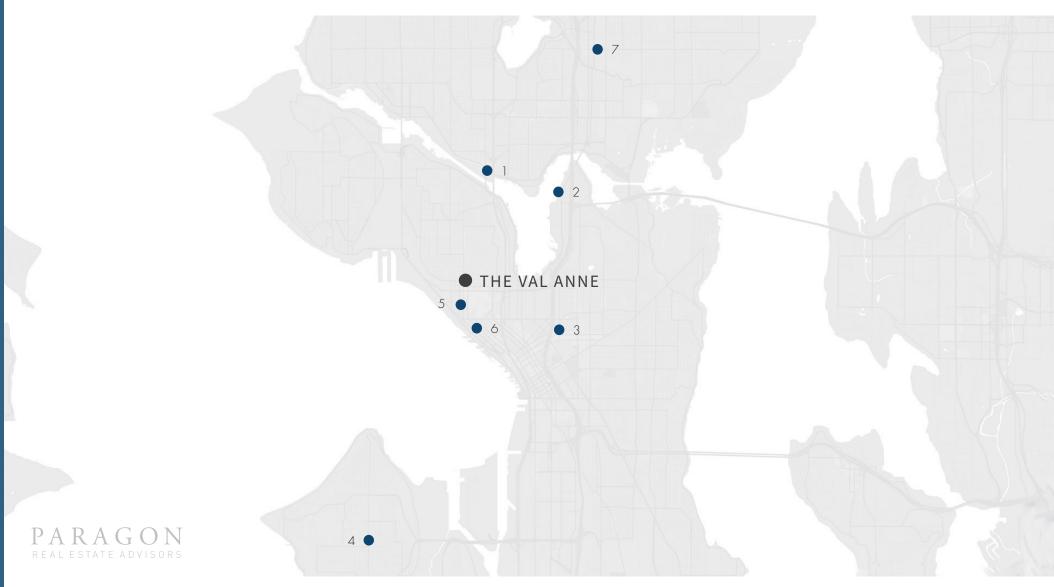
Year Built 2017 Units 40 + 2\$13,250,000 Sales Price Price/Unit \$315,476 Price/Foot \$687 4.8% **CAP Rate** 

Sale Pending Sale Date

Sale Date

### SALE COMPARABLES

- **1. EQUINOX BUILDING** 711 N 35th St, Seattle, WA
- **2. ANCHOR HOUSE** 2714 Fairview Ave E, Seattle, WA
- **3. THE HAWTHORNE** 1618 Bellevue Ave, Seattle, WA
- **4. MANNING PLACE** 3614 3622 California Ave SW, Seattle, WA
- **5. UPTOWN QUEEN ANNE** 315 1st Ave W, Seattle, WA
- **6. AVA BELLTOWN -** 2800 2816 Western Ave, Seattle, WA
- **7. MIO APARTMENTS** 1319 NE 65th St, Seattle, WA



# RENTAL COMPOSITION







| NUMBER OF<br>UNITS | UNIT<br>TYPE  | APPROXIMATE UNIT SIZE | CURRENT<br>RENT   | MARKET<br>RENT | RENT WITH<br>W/D ADDED |
|--------------------|---------------|-----------------------|-------------------|----------------|------------------------|
| 13                 | Junior Studio | 420                   | \$1,325 - \$1,450 | \$1,595        | \$1,770                |
| 32                 | 1 Bd/1 Bth    | 582 - 754             | \$1,550 - \$1,960 | \$1,895        | \$2,100                |
| 2                  | 2 Bd/1 Bth    | 680                   | \$2,000 - \$2,100 | \$2,200        | \$2,400                |
| 1                  | 2 Bd/2 Bth PH | 1,180                 | \$3,000           | \$4,250        | \$4,250                |
| 1                  | 3 Bd/2 Bth PH | 1,720                 | \$4,300           | \$5,750        | \$5,750                |
| 49                 | Total/Avg     | 606                   | \$2.84            | \$3.23         | \$3.54                 |

# RENT COMPARABLES

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|-------|--|--|
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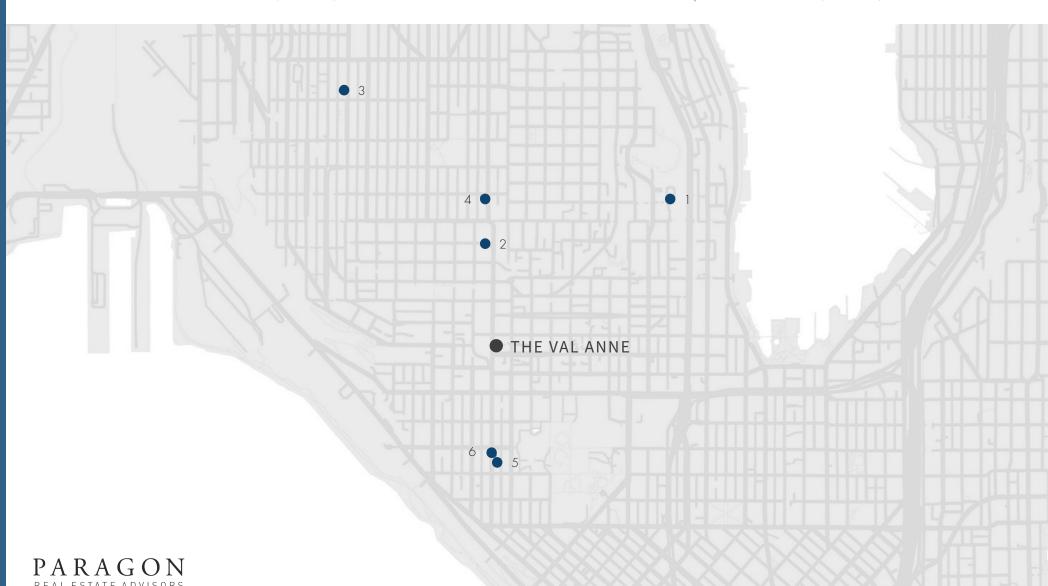


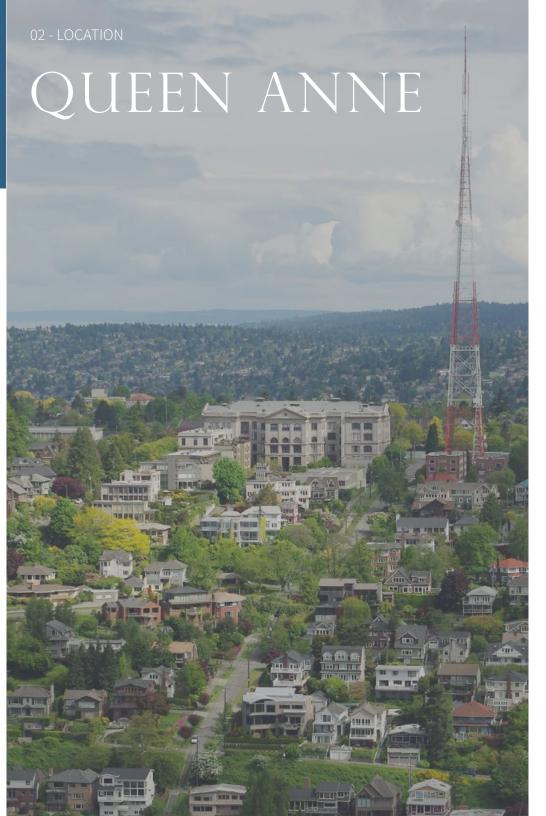
| ADDRESS   | BUILT       | UNITS | UNIT TYPE                                     | UNIT SIZE                  | RENT  | RENT/SF                                    |
|---|-------------|-------|---|----------------------------|---|--|
| <b>Γhe Val Anne</b><br>800 Queen Anne Ave N<br>Seattle, WA 98109                    | 1958 / 2019 | 49    | Studio<br>1BD/1BTH<br>2BD/2BTH<br>2BD/2BTH PH | 420<br>625<br>680<br>1,180 | \$1,399<br>\$1,711<br>\$2,050<br>\$3,000          | \$3.33<br>\$2.74<br>\$3.01<br>\$2.54       |
| -, -,   |             |       | 3BD/2BTH PH                                   | 1,720                      | \$4,300   | \$2.50                                     |
| <b>The Eden</b><br>602 Galer St<br>Seattle, WA 98109<br><sup>-</sup> No In Unit W/D | 1988        | 144   | 1BD/1BTH<br>2BD/1BTH                          | 648<br>861                 | \$2,085<br>\$2,699                                | \$3.21<br>\$3.13                           |
| The Q<br>1321 Queen Anne Ave N<br>Seattle, WA 98109<br>' No In Unit W/D             | 1950        | 87    | Studio<br>1BD/1BTH<br>2BD/1BTH                | 552<br>640<br>900 -940     | \$1,450 - \$1,650<br>\$1,800<br>\$2,200 - \$2,400 | \$2.63 - \$2.9<br>\$2.81<br>\$2.44 - \$2.5 |
| <b>The Edith</b><br>2101 7th Ave W<br>Seattle, WA 98119                             | 1952 / 2019 | 22    | Studio<br>1BD/1BTH                            | 400 - 575<br>500 - 620     | \$1,625 - \$1,675<br>\$1,675 - \$2,100            | \$2.91 - \$4.0<br>\$3.35 - \$3.3           |
| <b>Gilbert House</b><br>1529 Queen Anne Ave N<br>Seattle, WA 98109                  | 2006        | 55    | Studio<br>1BD/1BTH<br>2BD/2BTH                | 658<br>775<br>900 - 1,100  | \$1,950<br>\$2,395<br>\$3,195                     | \$2.96<br>\$3.09<br>\$2.90 - \$3.5         |
| <b>306 Queen Anne</b><br>306 Queen Anne Ave N<br>Seattle, WA 98109                  | 2014        | 53    | 1BD/1BTH                                      | 562                        | \$1,995   | \$3.55                                     |
| Ellie Passivhaus<br>320 Queen Anne Ave N<br>Seattle, WA 98109                       | 2020        | 66    | Studio  | 367 - 413                  | \$1,550 - \$1,650                                 | \$3.99 - \$4.2                             |

### RENT COMPARABLES

- **1. THE EDEN -** 602 Galer St, Seattle, WA
- **2. THE Q** 1321 Queen Anne Ave N, Seattle, WA
- 3. THE EDITH 2101 7th Ave W, Seattle, WA

- **4. GILBERT HOUSE** 1529 Queen Anne Ave N, Seattle, WA
- **5. 306 QUEEN ANNE** 306 Queen Anne Ave N, Seattle, WA
- **6. ELLIE PASSIVHAUS** 320 Queen Anne Ave N, Seattle, WA





### NEIGHBORHOOD ANALYSIS - QUEEN ANNE

Located minutes from the western shore of Lake Union in the highly desirable and dynamic Queen Anne neighborhood, the subject is at the epicenter of Seattle's food, culture, and urban recreation scene. Queen Anne is known for its many trendy restaurants, bars, neighborhood parks, and nearby marinas. As the South Lake Union area continues to rapidly grow, the demand for Queen Anne property has drastically increased over the past few years. Companies such as Amazon, Facebook, Google, Expedia, Microsoft and Zulily continue to expand and hire more employees to the Seattle area, making Queen Anne a top location for investors.

This neighborhood is featuring world renowned attractions such as the Space Needle, Paul Allen's Museum of Pop Culture, Chihuly Garden and Glass, Key Arena, Opera House & Pacific Northwest Ballet, and the Pacific Science Center.

\$2,216

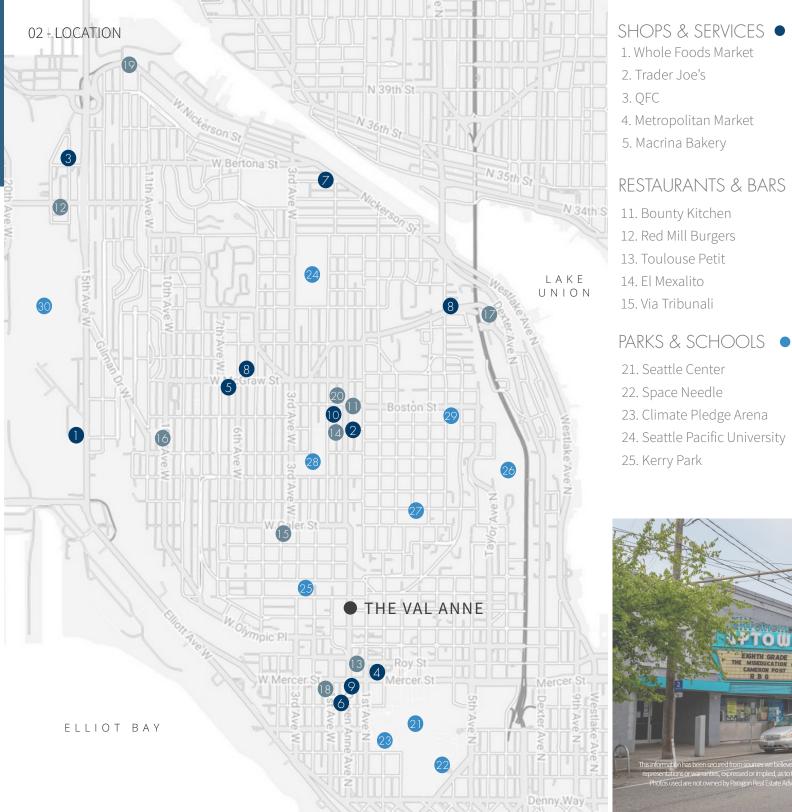
Average Rent as of 2025

\$172,945

Median Household
Income

69%

Renter Occupied Housing



### SHOPS & SERVICES •

- 1. Whole Foods Market
- 2. Trader Joe's
- 3. QFC
- 4. Metropolitan Market
- 5. Macrina Bakery

### RESTAURANTS & BARS •

- 11. Bounty Kitchen
- 12. Red Mill Burgers
- 13. Toulouse Petit
- 14. El Mexalito
- 15. Via Tribunali
- 21. Seattle Center
- 22. Space Needle
- 23. Climate Pledge Arena
- 24. Seattle Pacific University
- 25. Kerry Park

- 6. Safeway
- 7. Shell
- 8. Ken's Market
- 9. CVS
- 10. Bartell Drugs
- 16. Coffeemind Queen Anne
- 17. Canlis
- 18. Ozzies
- 19. Rooftop Brewing Company
- 20. Eden Hill Restaurant
- 26. NE Queen Anne Greenbelt
- 27. John Hay Elementary
- 28. McClure Middle School
- 29. Queen Anne Elementary
- 30. Interbay Golf Course



### PRIME EMPLOYMENT LANDSCAPE















Seattle back in Top 5 growth among major U.S. cities

– Seattle Times, May 15, 2025

Seattle's employment landscape is driven by a diverse mix of industries including technology, healthcare, education, and aerospace--shaped by major employers across its neighborhoods and the greater Seattle area.

South Lake Union: A hub for technology and life sciences. It is home to Amazon's campus, as well as offices for Google, Meta, biotech firms like Fred Hutchinson Cancer Center, and the Gates Foundation

University District: Centered around the University of Washington, it is a focal point for education and research

Fremont & Ballard: These neighborhoods host a mix of tech companies, and creative industries, major employers include Google

**SODO**: The industrial and manufacturing hub of the city, and home to the global headquarters of Starbucks

#### **Greater Seattle Area:**

- Microsoft: Headquartered in Redmond
- T-Mobile: Headquartered in Bellevue
- Costco: Headquartered in Issaguah
- Boeing: Major facilities in Everett, Auburn, and Frederickson

BOTHELL 1,291

Employers

University of Washington -AT&T - Phillips

BALLARD-FREMONT

3.510 **Employers** 

Google - Adobe - Tableau

**U-DISTRICT** 

830 Employers

University of Washington Children's Hospital

SOUTH LAKE UNION

565 Employers

Amazon - Meta - Apple Google - Fred Hutch - Pemco

**DOWNTOWN** 

7,080 Employers

Nordstrom - Zillow - Starbucks-Amazon - Expedia

BELLEVUE

6.188

Employers

T-Mobile - Microsoft - PACCAR

KIRKLAND

2.855 **Employers** 

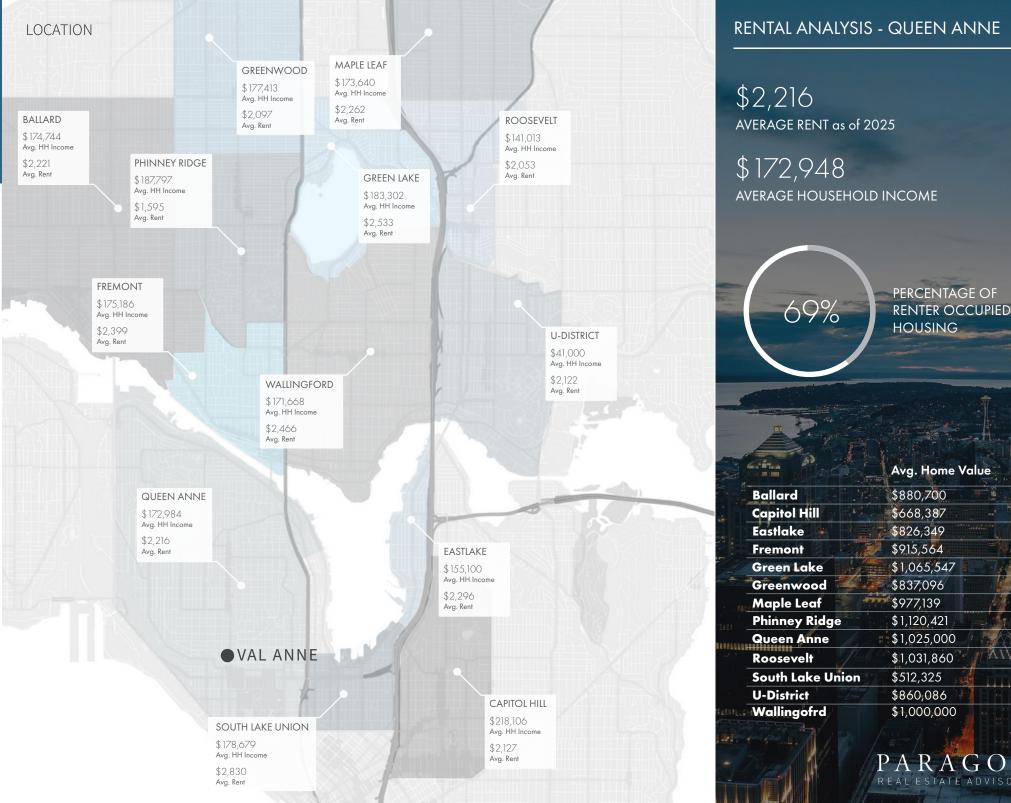
REDMOND 2,037

Microsoft - Amazon

Employers

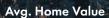
Nintendo

Google - PACCAR EvergreenHealth



### **RENTAL ANALYSIS - QUEEN ANNE**

**AVERAGE HOUSEHOLD INCOME** 



\$880,700 \$668,387 \$826,349 \$915,564 \$1,065,547 \$837,096 \$977,139 \$1,120,421

\$1,025,000

\$1,031,860

\$860,086 \$1,000,000

PARAGON

### PARAGON REAL ESTATE

\$4.5 B Sales Volume 30 Years in Business

20 + Brokers 48 k Units Sold

PARAGON

About Our Services View Properties Our Team Market News Contact Us

---- ABOUT US

#### Leading investment firm for multifamily property

Paragon Real Estate Advisors is a leading sostitle real estate investment firm for multi-family property sales in Washington State. We are locally owned, client focused, and highly experienced. When it comes to apartments and investment real estate in the Puget Sound region, we are the smart choice to partner with.



Check out our website! ParagonREA.com

### Puget Sound's Premiere Commercial Real Estate Brokerage

# PARAGON REAL ESTATE ADVISORS

In 1995 our founders saw an opportunity to form a new kind of brokerage, one that focused on sharing information between brokers and truly partnering with its clients. Paragon Real Estate Advisors quickly established itself as a leading Seattle real estate investment firm. Paragon Real Estate Advisors is the leading Seattle real estate investment firm for multi-family property sales in Washington State. We have accrued over \$4.5 billion in sales and have closed over 2,000 successful real estate transactions. We are locally owned, client-focused, and highly experienced.

At Paragon, we build long-term partnerships that help our clients reach their long- and short-term real estate investment goals while maintaining maximum profitability for them. Our brokers have an in-depth knowledge of the Washington state real estate market, particularly in the greater Seattle area and the I-5 corridor, that comes from more than 30 years' experience in the industry. Paragon's unique focus on sharing knowledge, teamwork and collaboration within the brokerage industry leverages our collective intellect for all our clients. Our brokers provide superior customer representation through our innovative and effective marketing campaigns, co-brokerage, skilled negotiations, and ongoing partnerships.

