



WALLINGFORD 7  
OFFERING MEMORANDUM

PARAGON  
REAL ESTATE ADVISORS

# PARAGON

REAL ESTATE ADVISORS

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Information within this marketing package has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify all information and bears all risk for inaccuracies.

## EXCLUSIVELY LISTED BY:

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## EXECUTIVE SUMMARY

# OFFERING

Paragon Real Estate Advisors is proud to exclusively present the Wallingford 7, a charming seven-unit apartment building perfectly situated right on the border of Wallingford and Fremont, Seattle's most vibrant and highly sought after neighborhoods.

Built in 1960, this Mid-Century Modern apartment building offers five 1-bedroom and two 2-bedroom apartments, featuring large quality open floor plans with an abundant of natural light flowing into the units. Each apartment offers spacious and comfortable living areas as well as a separate dining area perfect for entertaining, ample closet space offering a 'home environment' vs an apartment experience.

Currently, 6 of the 7 units are being operated as fully furnished short-term rentals primarily serving young professionals including traveling nurses, traveling doctors, corporate employees and those that have corporate internships. This presents several investment opportunities to a new owner. A new owner can continue to operate the Wallingford 7 as short term housing or transition the units to leased apartments. Currently as the short-term rental units are vacating, the owner is leaving the units vacant further supporting either investment option.

As they say in Real Estate, location is everything and this is an unbeatable Triple Mint Location. The location of Wallingford 7 is a launchpad for outdoor enthusiasts due to it's proximity to many major parks and trails. Anchored by Green Lake Park, one of the city's most popular parks, the Woodland Park Zoo and the Burke Gilman Trail to name a few. The Wallingford 7 is a short 5 to 10 minute walk to many of Seattle's best independent boutiques, cafes, highly acclaimed restaurants, Pubs and the very popular dog friendly Fremont Urban Beer Garden.

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# FINANCIAL SUMMARY

|                |                                      |
|----------------|--------------------------------------|
| NAME           | Wallingford 7                        |
| ADDRESS        | 4301 Whitman Ave N, Seattle WA 98103 |
| PRICE          | \$1,900,000                          |
| TOTAL UNITS    | 7                                    |
| BUILT          | 1960                                 |
| SQUARE FEET    | 5,240 Total Net Rentable             |
| PRICE PER UNIT | \$271,429                            |
| PRICE PER FOOT | \$362                                |
| CURRENT CAP    | 6.3%                                 |
| MARKET CAP     | 6.4%                                 |
| RENOVATED CAP  | 7.0%                                 |
| LOT INFO       | 6,000 Square Feet Zoned LR2          |

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# PROPERTY DETAILS

|                 |                                       |
|-----------------|---------------------------------------|
| NAME            | Wallingford 7                         |
| ADDRESS         | 4301 Whitman Ave N, Seattle, WA 98103 |
| PARCEL NUMBER   | 569450-0990                           |
| YEAR BUILT      | 1960                                  |
| NUMBER OF UNITS | 7                                     |
| BUILDING SIZE   | 5,240 Total Net Rentable              |
| BUILDINGS       | 1                                     |
| STORIES         | 3                                     |
| CONSTRUCTION    | Wood Framed                           |
| ROOF            | Flat Membrane                         |
| EXTERIOR        | Brick Veneer                          |
| HEAT TYPE       | Baseboard                             |
| WINDOWS         | Double Pane                           |
| PARKING         | 6 Spaces (2 Covered)                  |
| LAUNDRY         | On-site                               |
| LOT INFORMATION | 6,000 Square Feet Zoned LR2 (M)       |



LOCATION

# LOCATION HIGHLIGHTS

## A+ Urban Neighborhood

Woodland Park and Woodland Park Zoo located blocks away, offering vast green spaces, sports fields, wooded walking trails, and picnic areas and animals

Green Lake Park located within approximately 10 blocks featuring a popular 2.8 mile paved path perfect for walking, running and skating

Gas Works Park positioned to the south on Lake Union, provides panoramic views of the Seattle skyline

Burke-Gilman Trail a 20 mile paved trail popular with walkers, runners, cyclists, skaters is located within 1.1 miles

The legendary Fremont Troll where tourist flock is within walking distance

The Wallingford QFC is located within a mile

Multiples cafes and restaurants located within blocks, Sea Wolf Bakers, Stone Way Café, Tavola'ta Fremont and Balandra Tapas to name a few



## NEIGHBORHOOD ANALYSIS

Nestled along the north side of Lake Union, Wallingford is a welcoming Seattle neighborhood known for its walkable streets, charming residential feel, and convenient location. It offers a great balance of city living and neighborhood comfort, making it especially appealing to renters who want easy access to Seattle's best amenities without living in the heart of downtown.

Residents enjoy a lively mix of locally owned restaurants, coffee shops, pubs, bakeries, and neighborhood businesses along N 45th Street and Stone Way N. The area also has plenty of opportunities to get outdoors, including nearby parks, green spaces, and easy access to the Burke-Gilman Trail for walking and biking.

Wallingford is well positioned for getting around Seattle, with convenient connections to the University District, Fremont, Ballard, South Lake Union, and downtown. Its combination of transportation access, everyday conveniences, and a strong neighborhood atmosphere makes it a popular choice for professionals, students, couples, and anyone looking for a more residential Seattle experience.

For renters, Wallingford offers the best of both worlds: a relaxed, community-oriented neighborhood with plenty to do, while still being close to major employment centers, universities, parks, restaurants, and entertainment.

\$2,447

Average One Bedroom  
Rent as of Aug 2026

57%

Renter Occupied  
Housing

\$102,752

Median Household  
Income

WALLINGFORD

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PROPERTY DETAILS

# INVESTMENT HIGHLIGHTS

**Premier Wallingford/Fremont Location**

**The highly sought after Mid-Century Modern design**

**Well maintained building**

**Open and spacious floor plans**

**All units have a dining area off the kitchen**

**Large windows allowing for an abundance of natural lighting**

**5 units feature charming period fireplaces in the living area**

**Ample closet space**

**Six on-site parking spaces**

**On-site Laundry**

**On-site storage**

**Mature well-manicured landscaping**



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PROPERTY DETAILS

# EXTERIORS



PROPERTY DETAILS

# INTERIORS



PROPERTY DETAILS

# INTERIORS

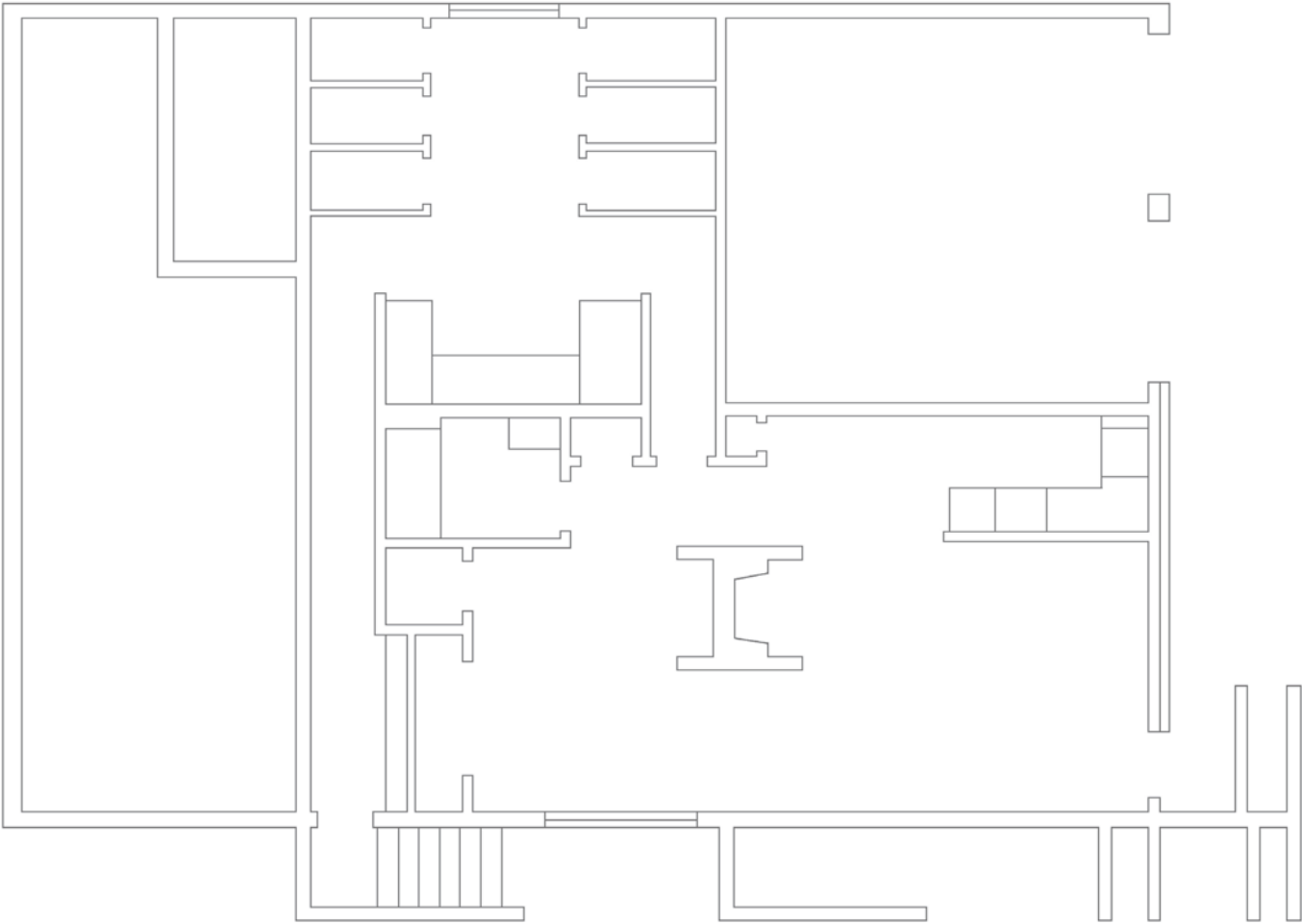


PROPERTY DETAILS

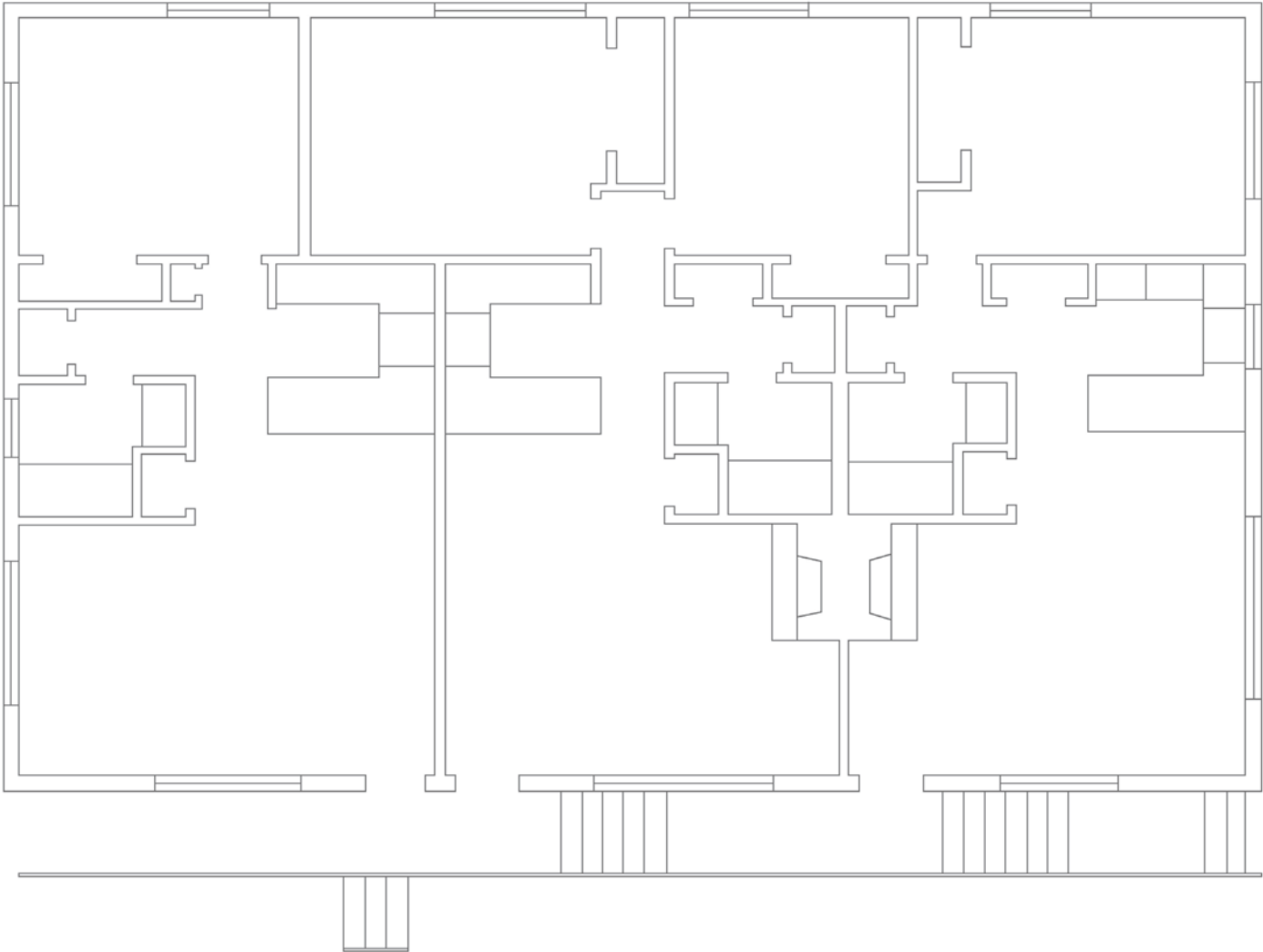
# INTERIORS



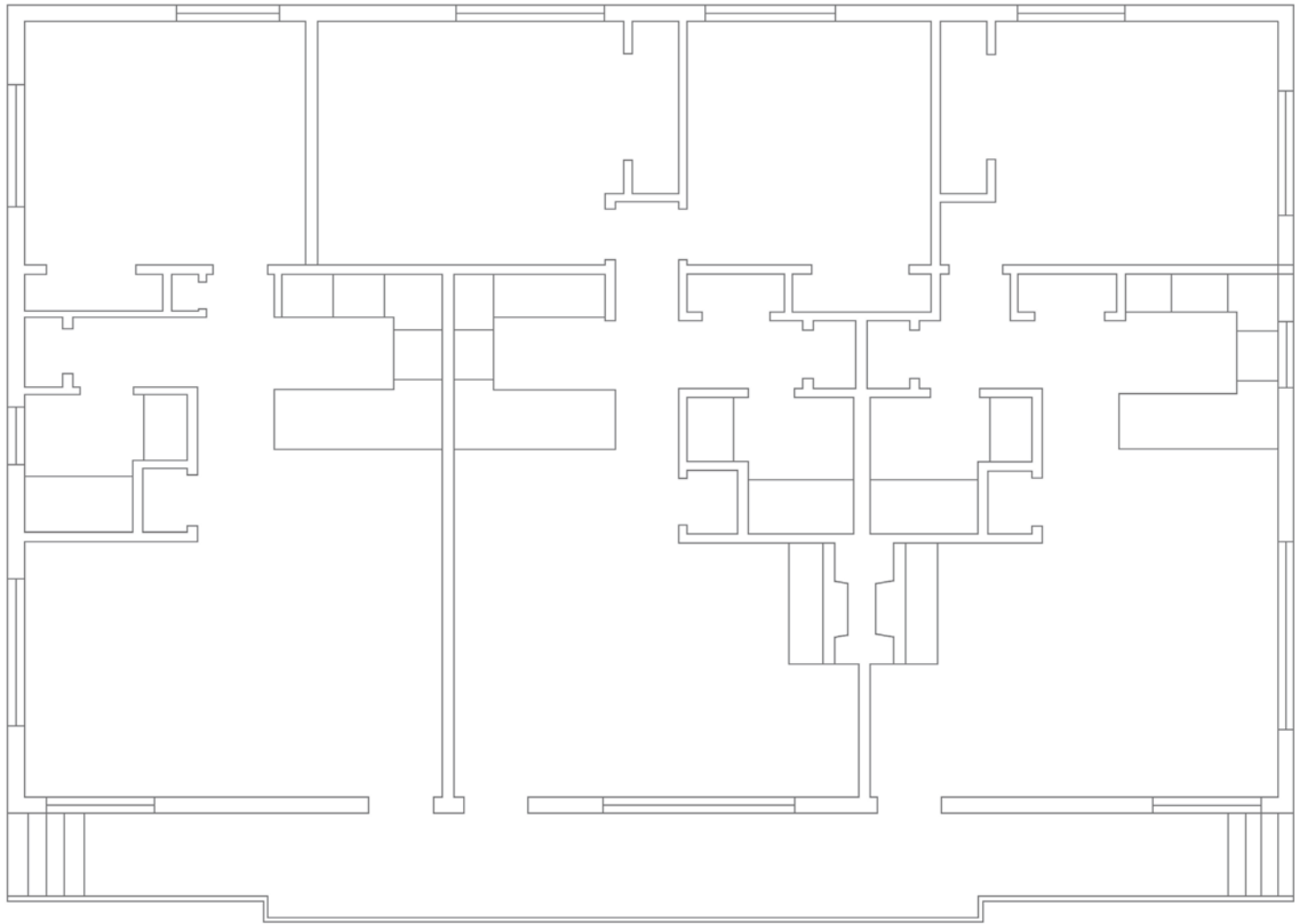
# FLOOR PLAN - GROUND FLOOR



# FLOOR PLAN - FIRST FLOOR



# FLOOR PLAN - SECOND FLOOR



# UNIT BREAKDOWN

| UNIT     | UNIT TYPE        | SIZE       | CURRENT RENT   | CURRENT PER SQFT | MARKET RENT    | MARKET PER SQFT | RENOVATED RENT | RENOVATED PER SQFT |
|----------|------------------|------------|----------------|------------------|----------------|-----------------|----------------|--------------------|
| 1        | 1 Bd/1 Bth       | 700        | \$2,095        | \$2.99           | \$1,695        | \$2.42          | \$1,995        | \$2.85             |
| 2        | 1 Bd/1 Bth       | 700        | \$2,495        | \$3.56           | \$1,695        | \$2.42          | \$1,995        | \$2.85             |
| 3        | 2 Bd/1 Bth       | 870        | \$1,595        | \$1.83           | \$2,395        | \$2.75          | \$2,695        | \$3.10             |
| 4        | 1 Bd/1 Bth       | 700        | \$2,395        | \$3.42           | \$1,695        | \$2.42          | \$1,995        | \$2.85             |
| 5        | 1 Bd/1 Bth       | 700        | \$2,495        | \$3.56           | \$1,695        | \$2.42          | \$1,995        | \$2.85             |
| 6 *      | 2 Bd/1 Bth       | 870        | \$2,995        | \$3.44           | \$2,395        | \$2.75          | \$2,695        | \$3.10             |
| 7 *      | 1 Bd/1 Bth       | 700        | \$2,595        | \$3.71           | \$1,695        | \$2.42          | \$1,995        | \$2.85             |
| <b>7</b> | <b>Total/Avg</b> | <b>749</b> | <b>\$2,381</b> | <b>\$3.08</b>    | <b>\$1,895</b> | <b>\$2.53</b>   | <b>\$2,195</b> | <b>\$2.93</b>      |

\* Units previously used as short term rentals. Vacant at time of delivery.



FINANCIALS

INCOME  
& EXPENSES

|               |              |               |             |
|---------------|--------------|---------------|-------------|
| Units         | 7            | Price         | \$1,900,000 |
| Year Built    | 1960         | Per Unit      | \$271,429   |
| Rentable Area | 5,240 Sq.Ft. | Per Sq. Ft.   | \$362.60    |
| Down Pmt      | \$570,000    | Current CAP   | 6.26%       |
| Loan Amount   | \$1,330,000  | Market CAP    | 6.35%       |
| Interest Rate | 6.125%       | Renovated CAP | 6.97%       |
| Amortization  | 30 years     |               |             |

| UNITS | UNIT TYPE  | SIZE | CURRENT RENT | MARKET RENT | RENOVATED RENT |
|-------|------------|------|--------------|-------------|----------------|
| 5     | 1 Bd/1 Bth | 700  | \$2,315      | \$1,695     | \$1,995        |
| 2     | 2 Bd/1 Bth | 870  | \$2,295      | \$2,395     | \$2,695        |
| 7     | Total/Avg  | 749  | \$3.08       | \$2.53      | \$2.93         |

| MONTHLY INCOME         | CURRENT  | MARKET   | RENOVATED |
|------------------------|----------|----------|-----------|
| Gross Potential Rent   | \$16,165 | \$13,265 | \$15,365  |
| Utility Income         | \$0      | \$592    | \$592     |
| Parking Income         | \$0      | \$700    | \$700     |
| Laundry Income         | \$100    | \$125    | \$125     |
| Other Income           | \$0      | \$50     | \$50      |
| Gross Potential Income | \$16,265 | \$14,732 | \$16,832  |

| ANNUALIZED OPERATING DATA        | CURRENT          | MARKET           | RENOVATED        |
|----------------------------------|------------------|------------------|------------------|
| Scheduled Gross Income           | \$195,180        | \$176,788        | \$201,988        |
| Less Vacancy                     | \$9,759 (5.0%)   | \$8,839 (5.0%)   | \$10,099 (5.0%)  |
| Gross Operating Income           | \$185,421        | \$167,948        | \$191,888        |
| Less Expenses                    | \$66,446         | \$47,258         | \$47,258         |
| Net Operating Income             | \$118,975        | \$120,690        | \$144,630        |
| Annual Debt Service (\$8,081/mo) | \$96,975         | \$96,975         | \$96,975         |
| Cash Flow Before Tax             | \$22,000 (3.86%) | \$23,716 (4.16%) | \$47,656 (6.40%) |
| Principal Reduction              | \$15,955         | \$15,955         | \$15,955         |
| Total Return Before Tax          | \$37,955 (6.66%) | \$39,671 (6.96%) | \$63,611 (8.54%) |

| ANNUAL OPERATING EXPENSES |                 | CURRENT  | MARKET   | RENOVATED |
|---------------------------|-----------------|----------|----------|-----------|
| RE Taxes                  | 2026            | \$21,646 | \$21,646 | \$21,646  |
| Insurance                 | Actual          | \$5,700  | \$5,700  | \$5,700   |
| Utilities                 | Annual/Proforma | \$23,000 | \$8,362  | \$8,362   |
| Maint/Repairs             | Proforma        | \$4,500  | \$4,500  | \$4,500   |
| Landscaping               | Annual/Proforma | \$2,500  | \$2,500  | \$2,500   |
| Turnover                  | Proforma        | \$5,500  | \$1,750  | \$1,750   |
| Admin / Mktg              | Proforma        | \$1,500  | \$700    | \$700     |
| Capital Reserves          | Proforma        | \$2,100  | \$2,100  | \$2,100   |
| Total Expenses            |                 | \$66,446 | \$47,258 | \$47,258  |

| CURRENT OPERATIONS |         | MARKET OPERATIONS |         | RENOVATED OPERATIONS |         |
|--------------------|---------|-------------------|---------|----------------------|---------|
| Exp/Unit           | \$9,492 | Exp/Unit          | \$6,751 | Exp/Unit             | \$6,751 |
| Exp/Foot           | \$12.68 | Exp/Foot          | \$9.02  | Exp/Foot             | \$9.02  |
| % of EGI           | 35.84%  | % of EGI          | 28.14%  | % of EGI             | 24.63%  |

# SALES COMPARABLES



## Wallingford 7

4301 Whitman Ave N, Seattle, WA

|               |             |
|---------------|-------------|
| Year Built    | 1960        |
| Units         | 7           |
| Sales Price   | \$1,900,000 |
| Price/Unit    | \$271,429   |
| Price/Foot    | \$363       |
| Current CAP   | 6.3%        |
| Market CAP    | 6.4%        |
| Renovated CAP | 7.0%        |



## Whitman 9

3828 Whitman Ave N, Seattle, WA

|             |             |
|-------------|-------------|
| Year Built  | 1968        |
| Units       | 9           |
| Sales Price | \$2,500,000 |
| Price/Unit  | \$277,778   |
| Price/Foot  | \$361       |
| CAP Rate    | 4.1%        |
| Sale Date   | 06.01.2026  |



## The McKinley Apts

5601 McKinley Pl N, Seattle, WA

|             |             |
|-------------|-------------|
| Year Built  | 1968        |
| Units       | 6           |
| Sales Price | \$3,100,000 |
| Price/Unit  | \$516,667   |
| Price/Foot  | \$523       |
| CAP Rate    | 4.6%        |
| Sale Date   | 05.06.2026  |



## Fremont 5 Unit

4025 Midvale Ave N, Seattle, WA

|             |             |
|-------------|-------------|
| Year Built  | 1977        |
| Units       | 5           |
| Sales Price | \$1,655,000 |
| Price/Unit  | \$331,000   |
| Price/Foot  | \$594       |
| CAP Rate    | 5.3%        |
| Sale Date   | 02.27.2026  |



## Tudor Manor

3825 Whitman Ave N, Seattle, WA

|             |             |
|-------------|-------------|
| Year Built  | 1991        |
| Units       | 8           |
| Sales Price | \$2,800,000 |
| Price/Unit  | \$350,000   |
| Price/Foot  | \$483       |
| CAP Rate    | 4.3%        |
| Sale Date   | 01.09.2026  |



## RCA 11 Unit

702 - 710 N 41st St, Seattle, WA

|             |             |
|-------------|-------------|
| Year Built  | 1950/1988   |
| Units       | 11          |
| Sales Price | \$3,650,000 |
| Price/Unit  | \$331,818   |
| Price/Foot  | \$437       |
| CAP Rate    | 5.7%        |
| Sale Date   | 08.28.2025  |



## Fremont 6

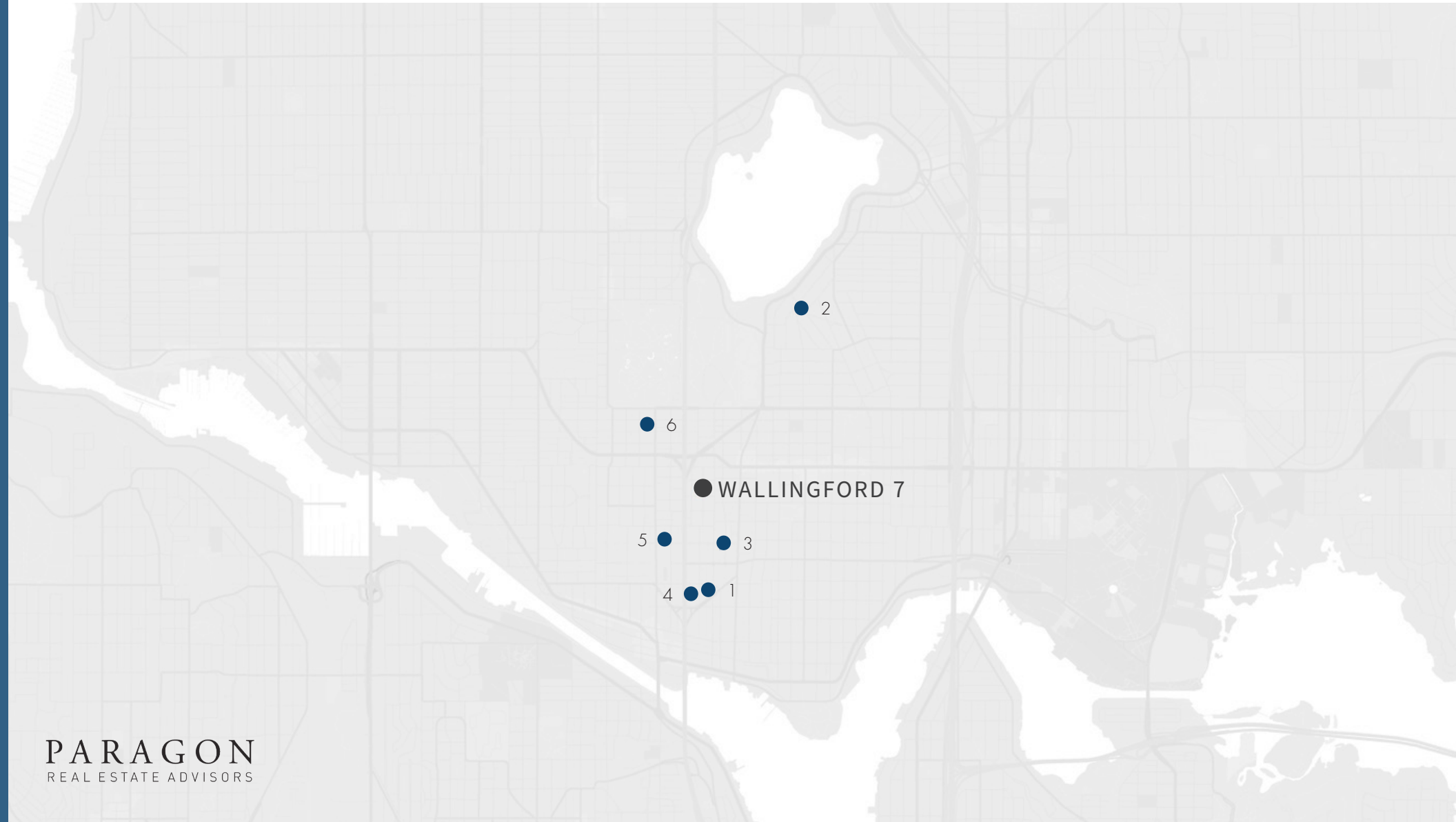
617 N 49th St, Seattle, WA

|             |             |
|-------------|-------------|
| Year Built  | 1970        |
| Units       | 6           |
| Sales Price | \$1,900,000 |
| Price/Unit  | \$316,667   |
| Price/Foot  | \$438       |
| CAP Rate    | 5.5%        |
| Sale Date   | 05.29.2025  |

# SALES COMPARABLES

1. **WHITMAN 9** - 3828 Whitman Ave N, Seattle, WA
2. **THE MCKINLEY** - 5601 McKinley Pl N, Seattle, WA
3. **FREMONT 5 UNIT** - 4025 Midvale Ave N, Seattle, WA

4. **TUDOR MANOR** - 3825 Whitman Ave N, Seattle, WA
5. **RCA 11 UNIT** - 702 - 710 N 41st St, Seattle, WA
6. **FREMONT 6** - 617 N 49th St, Seattle, WA



# PARAGON REAL ESTATE

\$4.5 B  
Sales Volume

30  
Years in  
Business

20+  
Brokers

48 k  
Units Sold

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## — ABOUT US

### Leading investment firm for multi-family property

Paragon Real Estate Advisors is a leading Seattle real estate investment firm for multi-family property sales in Washington State. We are locally owned, client-focused, and highly experienced. When it comes to apartments and investment real estate in the Puget Sound region, we are the smart choice to partner with.



## Puget Sound's Premiere Commercial Real Estate Brokerage

### PARAGON REAL ESTATE ADVISORS

In 1995 our founders saw an opportunity to form a new kind of brokerage, one that focused on sharing information between brokers and truly partnering with its clients. Paragon Real Estate Advisors quickly established itself as a leading Seattle real estate investment firm. Paragon Real Estate Advisors is the leading Seattle real estate investment firm for multi-family property sales in Washington State. We have accrued over \$4.5 billion in sales and have closed over 2,000 successful real estate transactions. We are locally owned, client-focused, and highly experienced.

At Paragon, we build long-term partnerships that help our clients reach their long- and short-term real estate investment goals while maintaining maximum profitability for them. Our brokers have an in-depth knowledge of the Washington state real estate market, particularly in the greater Seattle area and the I-5 corridor, that comes from more than 30 years' experience in the industry. Paragon's unique focus on sharing knowledge, teamwork and collaboration within the brokerage industry leverages our collective intellect for all our clients. Our brokers provide superior customer representation through our innovative and effective marketing campaigns, co-brokerage, skilled negotiations, and ongoing partnerships.

Visit our new website! [ParagonREA.com](https://ParagonREA.com)

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